



## INDUSTRY ICON JOINS REPLAY RESORTS

### Former CEO of Intrawest Placemaking to lead development and growth of a portfolio of resort assets

December 2014 Vancouver, B.C. - Replay Resorts announces that Gary Raymond, the former founder and CEO of Intrawest Corporations' development group and Managing Director of Starwood Capital and Winding Road Development has joined Replay as Managing Director. Gary has widespread global development experience and is thought of as an icon and visionary in the resort development industry. Gary has overseen the acquisition, master planning and development of over 25 resorts in the United States, Mexico, Canada, Europe, and New Zealand and has been directly responsible for developing more than 10,000 condo hotel units, 4,000 resort condominiums, and 1,000,000 square feet of resort commercial space.



As Managing Director, Gary will lead the development of a portfolio of resort assets located primarily in Western North America as part of Replay's overall business growth strategy. Joining Gary as his partner at Replay will be his long-time development collaborator Connie Wynne who has over 25 years' experience in the development business, was Gary's partner in Winding Road Development and prior to that worked at Intrawest Corporation as Regional Vice-President for Intrawest's Southeast Region where Connie led approximately 50 active real estate projects and a staff of 48 full-time professionals.

"We couldn't be more pleased to have Gary and Connie join our team," said Michael Coyle, CEO of Replay Resorts. "Some of the best memories in my career have been working with Gary. At Intrawest, we jointly created innovations that have become industry standards in the resort development business today. The experience and expertise Gary brings to new Replay projects and to the company as a whole creates another competitive advantage for the organization. Having Gary on our team has a bit of a feeling of 'putting the band back together' and we look forward to working with both Gary and Connie to expand Replay's resort development portfolio."

"It's exciting to be re-joining my former colleagues at Replay," said Gary. "We've all worked together in the past, we have the utmost respect for each other and, since we know one another's strengths so well, everything works that much smoother and faster. As they say in the development business, 'timing is everything', and our shared optimism in the current market made this the right time for me to join Replay." Gary and Connie officially joined the firm in July and have already established a Replay office in Scottsdale, Arizona.

For further information please contact Greg Ashley, Chief Strategy Officer, Replay Resorts at [gashley@replayresorts.com](mailto:gashley@replayresorts.com)

## **About Replay**

Replay Resorts is a fully integrated destination development company operating in the U.S., Hawaii, Mexico, Canada and the Caribbean. Replay's team of strategists, planners, designers, builders and operators develop and manage authentic and enduring places that become must-visit destinations for guests and potential real estate purchasers alike. Working with visionary private equity firms, landowners, municipalities, other developers and families with legacy holdings, Replay creates places that the marketplace thinks of first and likes best, which in turn enhances the awareness and economics of the destination. Replay's leadership team is comprised of the former Founder and a number of the key Senior Executives of Intrawest where they built one of the resort industry's greatest success stories.

## **For more information**

Visit [replayresorts.com](https://replayresorts.com)

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